

New Appointment

1st May 2018

Name: Morgan de Ruiter

Position: Business Development Director for Main Land Europe

Previous role: Head of Strategic Alliances Europe & Africa at Plantronics

James Clarke (MD) - By bringing Morgan onboard we are targeting a further growth within the European market. Morgan brings a wealth of knowledge and experience on hearables and headsets and has a powerful global network within the UC industry where he is extremely respected. We see Morgan as a powerful player in the field of alliance management and he will help us in getting stronger partnership with key UC vendors.

Morgan de Ruiter - When I met with JPL, I was impressed by their capability to simply build smarter headsets. The roadmap for the next 2 years is full of innovation which will actually go to market and will set JPL Telecom apart from the competition. I believe that customers, resellers and vendors can benefit from JPL's strategy as they will get a "Best in Class" quality "Smarter Headset" for a fair price.

JPL Telecom's Mission

"To build an empowered headset channel with strong focus on sales success and margin, by offering competitively priced alternatives compared to the market leaders, that are certified by the UC vendors".

James Clarke, founder of JPL Telecom.